

## PRESS RELEASE

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### **IQ-EQ to partner with Blue River Partners**

**IQ-EQ is delighted to announce the acquisition of Blue River Partners, an industry leading US provider of outsourced solutions to alternative asset managers. This strategic combination immediately transforms IQ-EQ into a major player in the US private equity and hedge fund services market. The newly combined IQ-EQ US operation will total 200 people as a result of this transaction.**

Founded in 2009, Blue River pioneered back-office outsourcing for alternative asset managers and has grown to become an industry leader, servicing more than 400 clients across the United States and employing approximately 180 team members across its seven office locations: Dallas (HQ), Fort Worth, Houston, Austin, New York City, Chicago and San Francisco.

The firm provides fund administration to private equity funds; fund operations, middle office and outsourced CFO services to hedge funds; management company operations services; and regulatory compliance solutions across all advisory structures. In addition, Blue River's offering includes tax compliance and advisory services; IT and cybersecurity consulting and managed services; as well as a host of operations, tax and IT services to portfolio companies and assets owned by private equity funds.

IQ-EQ's worldwide platform combined with Blue River's broad service offering creates one of the leading alternative fund administration and outsourced services providers in the US. A shared entrepreneurial approach coupled with a strong focus on providing high levels of client service positions the newly combined entity as the provider of choice for alternative asset managers. Blue River's founding partners, Mark Fordyce, Chief Executive Officer, and Michael Mincec, President, will assume the leadership of IQ-EQ's US operations.

On announcing this acquisition, IQ-EQ's Group Executive Chairman [Serge Krancenblum](#) commented:

"The acquisition of Blue River marks a key milestone for us as it strategically increases our presence in the US, the largest and fastest growing fund administration and regulatory compliance market in the world, cementing our position as one of the top four investor services firms globally. We have been impressed by Blue River's growth and professionalism. Under the leadership of Mark Fordyce and Michael Mincec we will be in an extremely strong position to capitalise on market opportunities in the U.S. On behalf of IQ-EQ I'm delighted to welcome the entire Blue River team to the Group and look forward to working together to showcase the combined strength of our offering."

Mark Fordyce added:

"As we met with the management team of IQ-EQ, it quickly became apparent that our two firms take the same approach to business - hiring teams of very talented, experienced professionals and providing exceptional client service. We are excited to join forces with a firm that is like-minded when it comes to client service. This acquisition is incredibly strategic as it will allow Blue River to provide global capabilities and solutions to our clients and give us a greater ability to scale with our clients as they grow and expand their businesses.

"For the Blue River team, not only does being part of a larger, global organisation make perfect sense from a business perspective, it also offers significant benefits to each member of our team in terms of career progression and personal development opportunities. We look forward to working with the IQ-EQ team and are highly confident that together we will make a permanent and positive impact on the alternative asset industry."

Michael Mincec further commented:

"The Blue River team is incredibly excited about this new endeavour. We have built our business by thinking creatively, hiring very talented professionals and working hard for our clients every day. For us this transaction represents the natural evolution of Blue River by expanding our service lines and geographic reach on a global scale. Together with IQ-EQ, we can offer our US client base a highly responsive, team-led fund servicing platform in Europe and Asia. We are also better able to help support our clients' ambitions to raise capital outside of the US. Simply put, this is Blue River continuing to live up to our commitment to always get better."

**ENDS**

### **Note to editors**

#### **About IQ-EQ**

IQ-EQ is a leading investor services group that brings together that rare combination of global expertise and a deep understanding of the needs of clients. We have the *know how* and the *know you* that allows us provide a comprehensive range of compliance, administration, asset and advisory services to investment funds, global companies, family offices and private clients globally.

IQ-EQ employs a global workforce of 2,450+ people located in 23 jurisdictions and has assets under administration exceeding US\$400 billion. IQ-EQ works with 7 of the top 10 global private equity firms.

Also part of the IQ-EQ group of companies, but who retain their own standalone brands, are: [First National Trustee Company](#) (FNTC), [Lawson Conner](#), [Equitis](#) and [The Private Office](#).

IQ-EQ's existing France-based business, Equitis, is the leading provider in the French market with €10 billion in assets under management.

To find out more about IQ-EQ visit [our website](#).