

FNTC America, Ltd. (FNTCA) Announces acquisition of White Rock Group, LLC and the merger of Hayes, Johnson & Conley P.L.L.C with Eck, Collins & Richardson, PL

Orlando, Florida: FNTC America, Ltd. (FNTCA), an IQ-EQ Group company that serves the U.S. timeshare industry, announces today that it is expanding its suite of services with the acquisition of White Rock Group, LLC (WR), the title agency affiliated with Hayes, Johnson & Conley P.L.L.C (HJC). Additionally, FNTCA is pleased to announce that HJC has merged with Eck, Collins & Richardson (ECR). ECR and FNTCA have a strategic partnership that allows both businesses to provide seamless title, trustee, foreclosure, escrow and legal services to their shared clients. The transaction is effective March 12, 2024.

“We’re thrilled to welcome the WR team to the Group. Combining the scope and talent of our subsidiary Vacation Ownership Title Agency, Inc. (VOTA) with WR strengthens our ability to serve our timeshare clients. This, and the association with ECR, gives us the ability to offer our clients a single source solution for all their title, trustee, foreclosure, escrow, recording and financing needs,” says Declan Kenny, Chief Executive at FNTC.

“We’re pleased to welcome the HJC team to ECR. They are a trusted partner for timeshare developers and managers who depend on them to execute their timeshare closings, foreclosures and title transfers. This perfectly complements our services as we continue to support the growth of FNTCA in the United States,” says Philip Richardson managing partner at ECR.

“With WR joining the FNTCA team it gives us the opportunity to accelerate growth plans, provides access to proprietary technology and expands our team of seasoned experts who will help us better serve our clients’ needs,” said Chris Conley, managing partner of WR and HJC”

About First National Trustee Company, Ltd: FNTC is a U.K.-based provider of trustee, title, escrow, foreclosure and finance services to the international timeshare industry. Its U.S. subsidiaries include FNTC America, Ltd. (FNTCA) and Vacation Ownership Title Agency, Inc. (VOTA). FNTC is a wholly owned subsidiary of IQ-EQ, a global investor services group with 5,500+ people in 25 jurisdictions and over \$750 billion AUA. FNTC owns property in excess of \$2 billion on behalf of its clients and protects the interests of over 650,000 consumers worldwide via trust structures and other solutions.

About White Rock Group, LLC: WR was established in 2016 to provide title, closing, escrow and related timeshare inventory services to its clients.

About Eck, Collins & Richardson, PL: Eck, Collins and Richardson is a timeshare foreclosure and closing firm with over 50 years’ experience serving the timeshare industry in real estate, timeshare, land trustee, escrow and collections. ECR have offices in Orlando, FL; Richmond, VA; Charleston, SC and San Antonio, TX and Arkansas.